



Nancy Shapiro, MA, RN

Assistant Health Commissioner, Personal Health
Delaware General Health District

WORKSHOP TITLE:

Securing Grant Funding: How to develop a fundable and
outcome oriented proposal

WORKSHOP DETAILS

Tuesday, February 24, 2009

9:00 a.m. to 12:15 p.m.

Hayes Services Building, Room G-35

Delaware, Ohio 43015

\$45 per person; 3 CEUs for Counselors and
Social Workers

PURPOSE

This workshop will provide information to assist in
building grant writing skills, including the development of
outcome-oriented objectives while emphasizing the
benefit of coalitions and partnerships to the grant
development process. Participants will learn to how to
successfully fuse evaluation components into the initial
application process to enhance an application. Attendees
are encouraged to bring copies of grant requests or
proposals for further development or evaluation.

LEARNING OBJECTIVES

- Understand the components of smart objectives.
- Determine types of evaluation processes which may provide greater strength to grant applications.
- Learn to build coalitions or partnerships to improve your project.

Nancy Shapiro, MA, RN, is currently the Assistant Health Commissioner, Assessment, Planning and Education for the Delaware General Health District. She has been with the Health Department for the past 25 years in a number of roles including the Health Department's lead grant writer, at one time completing 27 grant applications in one year.

She is a graduate of the William Paterson College of New Jersey, where she earned her Bachelor of Science in Nursing and the Ohio State University where she earned her Master of Arts from the School of Public Administration (now the School of Public Policy and Management).

During the past 10 years, Nancy has also been an adjunct faculty member at the OSU College of Nursing where she provides information to senior and graduate level students on Public Health Nursing. She also co-taught a graduate level course on Public Health Nursing preparedness in the spring of 2007.

She is a Past President of the Ohio Public Health Association, current Affiliate Representative to the Governing Council of the American Health Association and current President of the Olentangy Rotary Club.